

**STERN TANNING CO., INC.**  
4010 WEST DOUGLAS AVE.  
MILWAUKEE, WI 53209

PHONE (414) 578-8615  
FAX (414) 578-8640

E mail: [info@sterntanning.com](mailto:info@sterntanning.com)  
[www.sterntanning.com](http://www.sterntanning.com)

### HANDLING AND SHIPPING INSTRUCTIONS

AFTER SLAUGHTERING THE ANIMAL, ALLOW THE BLOOD TO RUN OFF AND THE PELT TO COOL DOWN. DO NOT USE WATER TO CLEAN THE SKIN. SCRAPE THE MEAT AND FAT CLEAN FROM THE SKIN, LAY THE PELT WOOL DOWN ON A FLAT SURFACE, AND IMMEDIATELY RUB 5 POUNDS OF FINE GRANULATED SALT INTO THE FLESH SIDE OF THE SKIN. IF USING PLYWOOD AS THE SURFACE, TILT PLYWOOD TO ALLOW DRAINAGE. STORE THE SKIN IN A DRY PLACE, OUT OF SUNLIGHT, AND ALLOW THE PELT TO SALT DRY UNTIL IT IS JUST PLIABLE. FOLD THE SKIN IN HALF, FLESH SIDE IN, REAR LEG TO REAR LEG AND FRONT LEG TO FRONT LEG. THE SKIN WILL THEN BE IN A CONDITION SUITABLE FOR SHIPPING.

FOR SHIPPING, PACK THE DRY SKIN IN A TIED UP PLASTIC BAG, AND SHIP IN A PAPER CARTON BOX TO THE ABOVE ADDRESS BY PARCEL POST OR OTHER PARCEL CARRIER. INCLUDE YOUR EMAIL, PHONE NUMBER, MAILING ADDRESS, AND RETURN SHIPPING ADDRESS INSIDE THE BOX.

**WE CANNOT GUARANTEE AGAINST WOOL SLIPPAGE FROM THE SKIN. PROPER CARE OF THE SKIN IN THE RAW STAGE WILL HELP PREVENT WOOL SLIPPAGE.**

IF THE SKIN HAS HOLES OR DEEP BUTCHER CUTS, THERE COULD BE A TOTAL OR PARTIAL LOSS OF THE SKIN IN THE PROCESS. WE WILL DO WHAT WE CAN TO WORK AROUND THE HOLES AND CUTS.

#### **PRICES FOR HIDES RECEIVED AFTER 12/31/11 ARE AS FOLLOWS:**

<u>NUMBER OF LAMBSKIN TANNED</u>	<u>PRICE PER SKIN</u>
1 – 4 HIDES	\$45
5 OR MORE	\$42

FOR LARGE HIDES WHERE FINISHED LENGTH (NECK TO TAIL) EXCEEDS 54", THERE WILL BE AN ADDITIONAL \$4 CHARGE

A 50% DEPOSIT SHOULD BE INCLUDED WITH PELTS

PRICES DO NOT INCLUDE SHIPPING COSTS. AN INVOICE, INCLUDING SHIPPING CHARGES WILL BE SENT UPON COMPLETION OF TANNING. SKIN(S) WILL BE SHIPPED UPON RECEIPT OF PAYMENT OF THE BALANCE DUE.

PRICES SUBJECT TO CHANGE

**ALL WORK DONE AT OWNERS RISK**